A67.40/2: (Mar 28, 1980)

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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March 28, 1980

0838 Rice (Nigeria). Interested in the importation of rice. Contact: M.A. Adedayo, Feed and Live Co., 2 Coker Rd., IFupeju, Lagos, P.O. Box 8, University of Lagos, Akoka.

0839-0840 Rice, smoked meats (Nigeria). Would like to import rice and smoked meats. Contact: Chidi U.D. Ahia, Ahiabuike and Sons Enterprises, WW. 13 Gumel Rd., Kaduna, Nigeria

0841-0845 Rice, pineapple powder, orange powder, canned fish, flour and corn (Nigeria). Wants rice, pineapple & orange powder, canned fish, flour and corn. Contact: Alhaji Hamisu Zango, Zangu and Sons, P.O. Box 945, Kano, Nigeria.

0846-0847 French fried potatoes,frozen fruits & vegetables (West Germany). Needs french fried potatoes, allumettes, and other frozen potato products, frozen fruits and berries and frozen vegetables. Expect an annual import volume up to U.S. $500,000. Suppliers to quote prices CIF German port. Terms of payment upon agreement. Would prefer correspondence in German. Contact: Karl Strohmeier, Prokurist, Kauffmann Jokafrost, Ulmer Str. L73, D-7000 Stuttgart L. Cable: JOKAFROST. Telex: 72233L. Phone: 0011-49-711-465046.

0848 Wines (Austria). Needs to buy wines. Documented offers with CIF quotations requested. Contact: Pagitz, Manager, Sebastian Stroh Ges. M.B.H., Karfreitstrasse 6, A-9010 Klagenfurt, Austria. Cable: STROH-KLAGENFURT. Phone: (4222) 71241. Telex: 42381 STROH A.

0849-0851 Chicken, turkey, deer, boar and rabbits (West Germany). Wishes chicken (no broilers), turkeys - drumsticks and parts, small game, such as rabbits, but also other game, such as deer, and wild boar. Expects an annual import volume of U.S. $500,000. Wants suppliers to quote prices CIF German port. Terms of payment upon agreement. Would prefer correspondence in German. Contact: Karl Strohmeier, Prokurist, Kauffmann Jokafrost, Ulmer Str. L73, D-7000 Stuttgart L. Cable: JOKAFROST. Telex: 72233L. Phone: 0011-49-711-465046.

0852 Frozen chicken (Egypt). Wants frozen chicken (fryers 900-1400 grams/bird), 100-200 mt/month, Grade A, 12 birds per carton each labeled for weight. Delivery as soon as possible. Quote CIF Alexandria. Bank ref: Delta Bank, Cairo, Union Bank of Middle East, Dubai, Egypt. Contact: Yahia Farahat, Unitec, 16, Cawad Hosny St., Cairo, Egypt. Telex: 93901 MHZ UN. Cable: UNISUPPLIES. Phone: 744368.

0853-0855 Tallow, vegetable oil, frozen poultry (Egypt). Wants to establish contacts with producers of tallow, vegetable oil, frozen poultry. Quote C&F, FOB Egyptian ports. Bank ref: National Bank of Egypt, Cairo, Egypt. Contact: Mrs. Afaf El Gizairy, General Trading of Chemicals, 1A Ramses St., Cairo, Egypt. Telex:

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

92246 GEMCO-UN, 93602 CEMCO-UN. Cable: GEMCOTRADE. Phone: 753500, 748581.

0856 Rice (Nigeria). Nigerian company needs to import No.1 U.S. long grain par-boiled rice. Quantity 50,000 tons of 50 kilo, polyethylene bags. Quotations C&F Apapa. Bank ref: United Bank for Africa, 4 Akpakpaja Road, Benin City. Contact: Alhaji Chief Ja' Usman, Ja' Farms Ltd., In care of Ja' International Hotel Ltd., P.O. Box 1944, Lagos, Nigeria. Phone: 654516, 631593.

0857 Poultry joint venture (Nigeria). Nigerian poultry farm with present population of 35,000 birds (80% broilers, 20% layers) interested in expanding and desires to cooperate with a reputable U.S. poultry company on a joint venture basis in an integrated poultry farm business. Bank ref: First Bank Nigeria, Ltd., Airport Branch, Port-Harcourt. Contact: Daniel C.N. Obi-Ofodile, Obi-Ofodile & Sons, Ltd., Oeigeo West, P.M.B 5552, Port-Harcourt, Nigeria.

0858-0860 Poultry, swine, horticulture joint venture (Nigeria). Nigerian company interested in joint venture with a U.S. firm in poultry, piggery and horticulture. Bank ref: Societe General, Lagos. First Bank, Ebute-Metta. Contact: Stephen B. John, Agric (NIG) Ltd., 1, Atitebi St., Ebute-Metta, Nigeria.

0861-0862 Rye Grass, white clover (Chile). Wishes to import 20,000 kilograms rye grass certified perennial seed and 2,500 kilograms white clover Ladino. Quality: both H-1. Packaging: 50 kilogram jute sacks. Delivery soonest. Quotation CIF Valparaiso. Bank ref: Banco De Talca, Apoquindo 5580, Santiago. Contact: Pedro Castro Rosse, Apoquindo 6487, Santiago, Chile. Phone: 204739.

0863 Eggs (Argentina). Needs table eggs, 50,000 - 100,000 cases (30 dozen each), white eggs (54-62 gr. each), cartons or boxes. Delivery late April - mid June. Quote C&F Buenos Aires. Bank ref: Banco Supervielle Societe Generale. Contact: Felix De La Iglesia, Cominex SA., Parana 480 5 OF. 1, 1017 Buenos Aires, Argentina. Phone: 40-8552.

0864 Cattle (Egypt). Wants 50 bred Holstein heifers. Should produce minimum 5,800 liters milk per year. Delivery Oct/Nov. 1980. Also interested in milking machines, tanks, and other equipment necessary for 100 head dairy herd. Interested in joint venture. Quote CIF and FOB. Bank ref: Misr Bank, Cairo, Egypt. Contact: Housam Nour, 40 Abo Bakr El Saddik Street, Heliopolis, Cairo, Egypt. Cable: RESEMPORT Cairo. Phone: 867901.

0865 Cotton (Greece). Wishes cotton, ginned, 10,000 mt yearly. Quality: 3.5-4.5/28. Partial shipments of 500-700 mt each. Quote CIF Piraeus. Bank ref: National Bank of Greece. Contact: George Douros, Balma Ltd., 23, Kanari Street, Athens 136, Greece. Phone: 3630-305.

0866 Grocery lines (Kuwait). Needs consumer products, new items, food in general for catering purpose. Quantity: depending product and market need. Quality: standard grade. Packaging: as per manufactures. Quote CIF or C&F by containers. Delivery soonest possible. Wants contact with manufacturers as its policy is to deal on exclusive basis. Bank ref: National Bank of Kuwait. Contact: Antoine N. Naoum, Duaij Trading & Contracting Est., P.O. Box 2277, Kuwait. Telex: DUAIJCO 4456. Phone: 428830/426975.

0867 Grocery lines (Nigeria). Needs food and kindred products, such as sugar, rice, milk baby foods, canned foods, flour, and general supermarket items. The products are for the Nigerian Air Force, Nigerian Army and Nigerian Navy, which are financed by the Federal government of Nigeria. Contact: Sole Administrator, Armed Forces Institute of Nigeria Limited, Bonny Camp, Victoria Island, P.M.B. 12772, Lagos, Nigeria.

0868 Malt extract (Australia). Wants malt and liquid corn extract for use in home brewing beer kits. Company expects to import 200,000 ltrs of malt. Contact: D.G. McAkiehan, Country Quality Products Pty., Ltd., GPO Box 1815, Brisbane, 4001, Australia. Phone: 221 3622.

0874 Oatmeal (England). Wants to buy oatmeal, rolled/flaked, full container loads, medium milling. Delivery soonest. Quote C&F, U.K., Greenock, Scotland (warehouse). Bank ref: Bank of Scotland. Contact: D. Melville, Moorhead & McGavin, 27 Washington Street, Glasgow G3, Scotland. Phone: 041 226 3911.

0872 Chicken (Saudi Arabia). Needs frozen broilers, 750-1300 grams each, certified Islam slaughter, 50,000 tons monthly, usual export grade, crates (10-12 broilers each crate) marked "Islam slaughter" and weight of each broiler. Delivery: regularly over successive months. Samples requested by air after agreement. Quote C&F Saudi Arabia. Bank ref: Mashrek Bank, Beirut. Contact: Sami Salha, Salha Trading & Import Export, c/o Advokat Vestergaard, Ellemarksvej 8, DK-4600 Koege, Denmark. Telex: 16167 c/o GP. Phone: (3) 65 08 00.

0873 Meats (England). Wants prepared meats, portion controlled, container loads, best quality, suitable for supermarkets. Quote C&F Persian Gulf ports. Bank ref: Lloyds Bank Ltd. Contact: D. Cliff, D.W. Cliff Enterprises, Lynsters Farm, West Hyde, Rickmansworth, Herts, England. Telex: 21120. Phone: 01-877 7385.

0874 Snack food items (England). Wants snack food items. Quantity: dependent on shelf life of product. Packaging for retail sales. Delivery soonest. Bank ref: National Westminster Bank Ltd., Town Hall Square, Bexhill-on-Sea, East Sussex. Contact: Barry R. Stubbs, Stubro Supplies Ltd., Unit 4, Greenwich Industrial Estate, 159 Greenwich High Road, London SE10, England. Phone: 01-858 4339.

0875 Grain sorghum (Taiwan). Importer requests C&F quotations for 10,000 to 20,000 tons red sorghum for prompt delivery. Bank ref: Hua Nan Commercial Bank. Contact: T. S. Wang, Tricoins Enterises Co., Ltd., P.O. Box 22330, Taipei, Taiwan. Telex: 11357 LEGALS ATN: JAY TRICOINS. Cable: TRIOO. Phone: 3013811 or 3019819.

0876 Wines (Singapore). Wishes American wine - premium red and white, ordinary red and white and sparkling wine. Quantity: premium red and white 300-400 cartons, ordinary red and white 1500 cartons, sparkling 1500 cartons. Quality: premium and ordinary. Packaging: premium - carton x 24 pints, ordinary - carton x 12 qrts., sparkling - carton x 12 qrts. Delivery prompt. Quote FOB. Bank ref: The Chartered Bank, Singapore TIWQZ53. Contact: Chip Seng, Co., Pte. Ltd., 138A Robinson Raod, Singapore 0106. Telex: RS 21451 and RS 25386. Phone: 2229333.

0877 Meat (Egypt). Request bids for tender No. 11/1980 for supply of 4,000 tons plus or minus 10%,frozen beef, bone in and boneless in equal fore and hind quarters and/or fore quarters males 100%,age 1/3 years and/or 3/5 years. Committee is entitled to increase or decrease the quantity as committee may find suitable. To be shipped and to arrive Egyptian ports in one or two equal consignments on separate vessels during July 1980 at committee's option. Offers to be submitted latest noon Monday 21 April 1980. Conditions and specifications available above address against payment due fees taking into consideration Ministerial Decree No. 1036/1978 and a copy of the taxation card must be presented with the submitted offer. Contact: General Quthority for Supply Commodities Purchasing Committee for Animal Products, 24 El-Gomhouria St., Cairo, Arab Republic of Egypt.

0878 Seed (Greece). Wishes Alfalfa seed, 50 mt for 1981 planting season, high yielding, perenial varieties. Buyer wishes to buy small lots of various varieties for May 1980 test plantings. Order for full amount will be placed after this year's tests. Quote CIF Thessaloniki. Bank ref: National Bank of Greece. Contact: D. Konstantos, Midiki Voriou Ellados S.A., Vrachia Thessalonikis, Greece. Phone: (391) 31382.

0879 Frozen vegetables (United Arab Emirates). Needs to get frozen vegetables. Gulf International, a major importer of food stuffs operating in Dubai, is interested in procuring an exclusive agency agreement with an American supplier of frozen vegetables. Requests brochures and price list. Contact: Wafic Ebeid, Managing Director, Gulf International, P.O. Box 363 Dubai, United Arab Emirates. Telex: 46487 CLFINT FM.

0880 Ginseng(Canada). Needs several hundred pounds of ginseng on a continuous basis. Packaging: bulk. Delivery as soon as possible. Other Requirements: ginseng roots and stems. Bank ref: Available on request. Contact: H. F. Wong. 4029 Old Dundas Street, Suite 102, Toronto, Ontario, M6S 2RS, Canada. Phone: (416) 592-6919.

0881 Hides (Taiwan). Trading Co. now forming for Taiwan market seeks monthly shipments of 90,000 square feet (one million square feet annually) soft cowhide for high quality gloves for European market. Specs include 0.8 to 0.9 mm, fast color, spray grain, anti-mildew. Provide current C&F Taiwan port free zone price. Family Company Tsun Yip Trading Co. already established in Hong Kong and Singapore. Bank ref: Taisang Bank, Hong Kong. Contact: Frank Lee, President, Tarisco Group Companies, 1210 Palace Office Building, 346 Nanking E. Rd., Section 3, P.O. Box 68-1834, Taipei, Taiwan. Telex: 28007 TARISCO. Phone: 721-9638 or 711-4931.

0882-0884 Chicken, corned beef and soybeans (West Germany). Wants frozen chicken, 20,000 to 40,000 mt annually, Hallal cert; corned beef, 40,000 to 60,000 boxes annually, 24 x 345 gr. ; and soybeans, 100,000 mt annually. Bank ref: SW Credit and Compafina Banks, Geneva. Contact: Messrs. Peter and Picard, Transactions and Distribution SA., P.O. Box 75, 1211 Geneva 19, Switzerland. Telex: 289.204 DIS/CH. Phone: 022 3L 66 19, or 98 87 61, or 43 64 37.

0885-0890 Beans, ham, chicken, lentils, cheese, sugar (Venezuela). Wants 10,000 tons black beans, U.S. 1, phyto certificate; 10,000 kg leg of lamb, best quality, health certificate; 20,000 kg chicken, Grade A, 10-12 each box, health certificate; 20,000 kg lentils, best quality, phyto certificate; cheese, white and soft,

5,000 kg each, gruyere 2,000 kg monthly, deporino 2,000 kg monthly, parmesano 3,000 kg monthly, yellow 3,000 kg monthly, muster 2,000 kg monthly, health certificate; and sugar, phyto certificate. Quote CIF La Guaira Venezuela. Bank ref: Banco Royal; Banco Venezolano Del Este; Banco Latino. Contact: Omar Nieto Camargo, Proveedores Mundiales, C.A. Caracas, Av. Casanova, Edif. Santiago De Leon, Piso 6, Oficina 62, Apartado 60920, Caracas 106, Venezuela. Telex: 26490 PROMU VC. Phone: CARACAS 71.06.08.

0891 Peaches (Chile). Needs 1,000 tons approximately of cling type peaches in halves of 2-2.5" diameter, in water. Package: tin cans No. 12. The firm also solicits information on canned peaches, whole and cubes. Contact: Francisco Corredoira, General Manager, Consorcio Agro-Industrial De Malloa S.A., Pedro De Valdivia 295, Santiago, Chile. Phone: 227522.

0892 Beef (Denmark). Wants beef cuts (striploin and tenderloins), frozen and vacuum packed. Quantity: 20 ton container -- initial sample order. Quality: Choice. Packed in vacuum packed--container. Delivery soonest. Price offers reqested as soon as possible. Importer prepared visit U.S. suppliers. Quote C&F Copenhagen and Esbjerg. Bank ref: Amt Sparekassen, DK-5600 Faaborg. Contact: Jorgen Madsen, Fyn-oks, DK-5641 Horne, Fyn, Denmark. Phone: (9) 60 15 15.

0893 Whole frozen chicken (Yemen Arab Republic). Wants frozen whole broiler chickens, 1,800 to 2,000 tons per month, should not exceed 1,600 grams, each broiler must be individually vacuum packed, standard size cartons. Wants to deal directly with producers. Quotations CIF Hodeida. Presently buying from France. Contact: Abdullah M. Saleh, National Cold Store and Supermarkets, P.O. Box 2224, Sana'a, Yemen Arab Republic. Telex: 313 NCS/YFA. Phone: 2234.

0894-0897 Apples, pears, bananas & eggs (Yemen Arab Republic). Wants following each month: apples, 25,000 to 30,000 boxes; pears, 15,000 to 20,000 boxes; bananas, 750 to 1,000 tons; and eggs, 15,000 boxes. Both fruit and eggs will be wholesaled to small shops and grocery stores. None will be for industrial use. Fruit should be packed in cartons, eggs packed 30 to a flat and packed in cartons. Will only deal directly with producers. Quotations CIF Hodeida. Contact: A. M. Saleh, National Cold Store & Supermarkets, P.O. Box 2224, Sana'a, Yemen Arab Republic. Telex: 313 NCS/YFA. Phone: 2234.

0898-0902 Rice, sugar, cardamon, canned fruit, & canned juices (Saudi Arabia). Interested in parboiled rice, white fine grain sugar, green cardamon, canned fruits & juices. Quantities not stated. Requests offers from U.S. suppliers by telex quoting CIF Damman prices. Contact: Hamad Abdulaziz Alfares, IAD, Hamad Abdulaziz Alfares, P.O. Box 370, Damman, Saudi Arabia. Phone: 8321843. Telex: 601322 SJ.

0903 Baby chicks (Egypt). Wants broiler chicks, 500,000, one day old, shipment of 125,000 chicks every 15 days. Requirement: Special charter Cairo airport and North Yemen, Sana'a airport. Bank ref: National Bank of Egypt, Rodel Farag Branch. Contact: Edward Bassili, Eddygypt, 16 Naguib El Rihani St., Cario, Egypt. Telex: 92436 NASSAR UN, Attn: BASSILI. Phone: 922022.

0904 Soybean meal (Zaire). Would like soybean meal or cake, 300 mt, packed in 100 lb. bags. Delivery as soon as possible. Quote FOB U.S. port served by ships which come to Matadi, Zaire. Paid by confirmed Letter of Credit. Contact: Tony Reekmans, Daipn, BP 10598, Kinshasa 1, Zaire. Telex: 21526. Phone: 31614, 31625.

0905 Feed products (Egypt). Interested in buying feed additives, feed ingredients and concentrates. (A) 500 tons concentrate-50% protein; (B) 5,000 tons soybean meal-48% protein min.; (C) 5,000 tons fish meal-65% protein; (D) 3,000 tons yellow corn, No. 2. Packed in 50 kilo containers-jute bags preferred. Need quotations soonest. Also interested in serving as agent for Egypt and/or Middle East. Quote C&F Alexandria. Bank ref: National Bank of Egypt, Rodel Farag Branch. Contact: Edward Bassili, Eddygypt, 16 Naguib El Rihani St., Cairo, Egypt. Telex: 92436 NASSAR UN Attn: BASSILI. Phone: 922022.

0906 Baby chicks (Egypt). Wishes parent chicks, specify minimum quantity supplier willing to ship. Quality: one day old layer chicks. Delivery normal air freight for small quantities and complete charter for large quantities. Bank ref: National Bank of Egypt, Rodel Farag Branch. Contact: Edward Bassili, Eddygpt, 16 Naguib El Rihani St., Cairo, Egypt. Telex: 92436 NASSAR UN Attn: BASSILI. Phone: 922022.

Foreign Trade Developments

Portugal potato import quotas. PORTUGAL has established a 1980 import quota for seed potatoes of 45,000 tons, divided equally between traditional importers and cooperatives. Imports of table potatoes also have been authorized in 1980 to meet anticipated shortfalls.

Canadian DES certification no longer required: The Canadian Ministry of Agriculture no longer requires special DES certification for meat derived from animals slaughtered after April 1, 1980. A statement "The meat of meat products contained in this shipment were derived from animals slaughtered after April 1, 1980" must be typed on the back of MP form 412-3. The existing DES certification system must be used to export meat prepared from animals slaughtered prior to April 1980.

Korean Export Certificates. On all products such as meat and meat products, livestock, fur, wool and animal hair, raw hides and skins which are being exported to Korea the following procedure must be followed: 1) All original USDA certificates must be forwarded directly to the importer who makes it available to the animal quarantine station. 2) A copy of the certificate must be provided the ship's captain or aircraft commander transporting the product so that he can show it to the inspection official at the time of quarantine inspection.

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